



SCHOOL YEAR 2025/2026
Commodity Processing Calculator



Issue Date: 11/01/2024, 4/1/25 REV

District to complete column N or column P and pounds will be automatically calculated (all others locked)

MAY USE EITHER METHOD 1 OR METHOD 2

METHOD 1 **METHOD 2**

This Calculator is most useful when accessed and used in the electronic format.

UNIT NET WEIGHT	CASE NET WEIGHT	SERVINGS PER CASE	SERVING NET WEIGHT	PRODUCT DESCRIPTION	UPC CODE	RED GOLD ITEM NUMBER	EST. FINISHED CASES PER TRUCK OF PASTE	AMOUNT DONATED FOOD PER CASE	PASS THRU VALUE PER CASE	EST. ANNUAL CASES NEEDED (N)	EST. TOTAL PASTE POUNDS NEEDED	EST. SERVINGS NEEDED PER YEAR (P)	EST. TOTAL PASTE POUNDS NEEDED
CREDITING ITEMS - Sauces & Salsa - Nutritionally Enhanced, Great Tasting, Enhanced Low Sodium Formula, No HFCS, Added Tomato Paste for Better Yields & Lower Cost													
									\$0.7987				
106 oz	39.75 lbs	530	1.20 oz	Redpack Nutritionally Enhanced Spaghetti Sauce 6 # 10 Cans	72940-82107	RPKMA9E	3,866	10.32	\$8.24		-		-
105 oz	39.38 lbs	420	1.50 oz	Redpack Nutritionally Enhanced Marinara Sauce 6 / # 10 Cans	72940-82206	RPKNA9E	5,443	7.33	\$5.85		-		-
106 oz	39.75 lbs	530	1.20 oz	Redpack Nutritionally Enhanced Fully Prepared Pizza Sauce 6 / # 10 Cans	72940-81909	RPKIL9E	3,254	12.26	\$9.79		-		-
109 oz	39.75 lbs	289	2.20 oz	Red Gold Nutritionally Enhanced Enchilada Sauce - 6 / #10 Cans	72940-10094	REDRL99	7,644	5.22	\$4.17		-		-
103 oz	38.63 lbs	412	1.50 oz	Red Gold Nutritionally Enhanced Salsa 6 / #10 Cans	72940-11005	REDS99	6,763	5.90	\$4.71		-		-
1.5 oz	24.75 lbs	264	1.50 oz	Red Gold Salsa Dipping Cups (Nutritionally Enhanced Low Sodium)- 264 / 1.5 oz Cups - 1/4 cup R/O Credit	72940-11057	REDSCHZC264	10,755	3.71	\$2.96		-		-
3.0 oz	15.75 lbs	84	3.00 oz	Red Gold Salsa Dipping Cups (Nutritionally Enhanced Low Sodium)- 84 / 3 oz Cups - 1/2 cup R/O Credit	72940-11139-5	REDS2ZC84	16,907	2.36	\$1.88		-		-
3.0 oz	31.52 lbs	168	3.00 oz	Red Gold Salsa Dipping Cups (Nutritionally Enhanced Low Sodium)- 168 / 3 oz Cups - 1/2 cup R/O Credit	72940-11139-7	REDS2ZC168	8,453	4.72	\$3.77		-		-
1.25 oz	20.63 lbs	264	1.25 oz	Red Gold Marinara Sauce Dipping Cups (Nutritionally Enhanced Low Sodium)- 264 / 1.25 oz. Cups- 1/4 cup R/O Credit	72940-11058	REDNAHZC264	6,927	5.76	\$4.60		-		-
2.5 oz	13.13 lbs	84	2.50 oz	Red Gold Marinara Sauce Dipping Cups (Nutritionally Enhanced Low Sodium)- 84 / 2.5 oz Cups - 1/2 cup R/O Credit	72940-82207-9	REDNA2ZC84	10,872	3.67	\$2.93		-		-
2.5 oz	26.25 lbs	168	2.50 oz	Red Gold Marinara Sauce Dipping Cups (Nutritionally Enhanced Low Sodium)- 168 / 2.5 oz. Cups - 1/2 cup R/O Credit	72940-82207-1	REDNA2ZC168	5,443	7.33	\$5.85		-		-
1 oz	15.63 lbs	250	1.00 oz	Red Gold Marinara Sauce Dunk Cups (Nutritionally Enhanced Low Sodium)- 250 / 1 oz. Cups - 1/8 cup R/O Credit	72940-11135	REDNA1Z	10,025	3.98	\$3.18		-		-
105 oz	39.38 lbs	71	8.80 oz	Red Gold Plant Based Protein Pasta Sauce - Bolognese Style	72940-11142	REDMDX9	5,306	7.52	\$6.01		-		-
CREDITING ITEMS - Traditional Tomato Products / Vine Ripe (Regular) Low Sodium Items													
106 oz	39.75 lbs	530	1.20 oz	Redpack Multi Purpose Spaghetti Sauce - 6 / # 10 Cans	72940-82100	RPKMA9C	3,739	10.67	\$8.52		-		-
105 oz	39.38 lbs	450	1.40 oz	Redpack Multi Purpose Marinara Sauce - 6 / # 10 Cans	72940-82200	RPKNA9H	5,306	7.52	\$6.01		-		-
105 oz	39.38 lbs	450	1.40 oz	Redpack Multi Purpose Marinara Sauce - 6 / Poly Pouches	72940-99707	RPKNC9H	5,306	7.52	\$6.01		-		-
106 oz	39.75 lbs	530	1.20 oz	Redpack Fully Prepared Pizza Sauce 6 / # 10 Cans	72940-74886	RPKIL9R	3,231	12.35	\$9.86		-		-
105 oz	39.38 lbs	573	1.10 oz	Redpack Extra Heavy Pizza Sauce w/ Basil - 6 / # 10 Cans	72940-81903	RPKIX99	2,599	15.35	\$12.26		-		-
108 oz	40.50 lbs	498	1.30 oz	Redpack Sloppy Joe Sauce - 6 / # 10 Cans	72940-74150	RPK1A99	3,793	10.52	\$8.40		-		-
105 oz	39.38 lbs	573	1.10 oz	Redpack Concentrated & Crushed All Purpose Tomatoes - 6 / # 10 Cans	72940-81400	RPKDX99	2,292	17.41	\$13.91		-		-
111 oz	41.63 lbs	1,332	0.50 oz	Redpack Tomato Paste - 6 / # 10 Cans	72940-82300	RPKUA99	1,288	30.97	\$24.74		-		-
106 oz	39.75 lbs	530	1.20 oz	Redpack Tomato Sauce - 6 / # 10 Cans	72940-81800	RPKHA99	4,105	9.72	\$7.76		-		-
106 oz	39.75 lbs	572	1.11 oz	Redpack Tomato Puree (1.06 Specific Gravity) - 6 / # 10 Cans	72940-81701	RPKH69X	2,454	16.26	\$12.99		-		-
106 oz	39.75 lbs	318	2.00 oz	Vine Ripe Spaghetti Sauce - Low Sodium - 6 / # 10 Cans (Sodium Reduced / No additional enhancements)	72940-10015	VINMS99	4,453	8.96	\$7.16		-		-
106 oz	39.75 lbs	318	2.00 oz	Vine Ripe Tomato Sauce - Low Sodium - 6 / # 10 Cans (Sodium Reduced / No additional enhancements)	72940-10052	VINH99	4,419	9.03	\$7.22		-		-
CONDIMENT ITEMS - Ketchup / BBQ Sauce/ Specialty Items - Naturally Balanced Proprietary Formula Reduces Sodium By Up to 80%, made with sugar (no HFCS) & insures GREAT TASTE !													
9 grams	19.84 lbs	1,000	0.32 oz	Red Gold Naturally Balanced Ketchup (Made w/Sugar - Enhanced Low Sodium) - 1,000 / 9 gm Foil Packets	72940-11584	REDYL9G	8,562	4.66	\$3.72		-		-
114 oz	42.75 lbs	1,140	0.60 oz	Red Gold Naturally Balanced Ketchup (Made w/Sugar - Enhanced Low Sodium) 6/#10 Cans	72940-11583	REDYL99	4,218	9.46	\$7.56		-		-
28.5 lbs	28.50 lbs	760	0.60 oz	Red Gold Naturally Balanced Ketchup (Made w/Sugar - Enhanced Low Sodium) - 1/3 gal. Bag-In-Box (Wall Rack)	72940-11577	REDYL3G	6,244	6.39	\$5.10		-		-
14.5 lbs	29.00 lbs	773	0.60 oz	Red Gold Naturally Balanced Ketchup (Made w/Sugar - Enhanced Low Sodium)- 2/1.5 gal. Dispenser Pouch Pack**	72940-11550	REDYL7D	6,205	6.43	\$5.14		-		-
112.5 oz	42.19 lbs	1,125	0.60 oz	Red Gold Naturally Balanced Ketchup (Made w/Sugar; Enhanced Low Sodium) - 6/#10 Jugs w/ Pump	72940-74737	REDYL9P	4,258	9.37	\$7.48		-		-
1 oz	15.63 lbs	250	1.00 oz	Red Gold Naturally Balanced Ketchup (Made w/Sugar - Enhanced Low Sodium)- 250 / 1 oz. Plastic Dunk Cups	72940-11579	REDY51Z	11,208	3.56	\$2.84		-		-
1 oz	15.63 lbs	250	1.00 oz	Red Gold BBQ Sauce Naturally Balanced (Made with Sugar/ Enhanced Low Sodium) 250 / 1 oz Plastic Dunk Cups	72940-11580	REDOA1Z	19,463	2.05	\$1.64		-		-
153 oz	38.25 lbs	485	1.26 oz	Red Gold BBQ Sauce Naturally Balanced (Made with Sugar/ Enhanced Low Sodium) - 4 / 153 oz Plastic Bottle	72940-00118	REDOA5P	7,948	5.02	\$4.01		-		-
14.5 lbs	29.20 lbs	370	1.26 oz	Red Gold BBQ Sauce Naturally Balanced (Made with Sugar/ Enhanced Low Sodium) 2/1.5 gal. Dispenser Pouch Pack**	72940-11119	REDOA7D	10,418	3.83	\$3.06		-		-
9 grams	19.84 lbs	1,000	0.32 oz	Red Gold Fancy Ketchup 1,000 / 9 gm Portion Control Foil Packets (Folds of Honor)	72940-11581	REDY59G	9,172	4.35	\$3.47		-		-
9 grams	19.84 lbs	1,000	0.32 oz	Red Gold Fancy Ketchup Made with Sugar - No HFCS 1,000 / 9 gm Portion Control Foil Packets	72940-11595	REDY59G	6,939	5.75	\$4.59		-		-
115 oz	43.13 lbs	1,151	0.60 oz	Red Gold 33% Fancy Ketchup 6 / # 10 Cans	72940-11002	REDY599	3,855	10.35	\$8.27		-		-
114 oz	42.75 lbs	1,141	0.60 oz	Red Gold 33% Fancy Ketchup - 6/#10 Jugs with Pump	72940-11574	REDY59P	4,453	8.96	\$7.16		-		-
114 oz	42.75 lbs	1,141	0.60 oz	Red Gold 33% Fancy Ketchup 6 / 114 oz Pouches (6 / 7 lb. 2 oz)	72940-11561	REDY57Z	4,424	9.02	\$7.20		-		-
28.5 lbs	28.50 lbs	760	0.60 oz	Red Gold 33% Fancy Ketchup 1 / 3 gal. Bag-In-Box for Wall Rack	72940-11560	REDYA3GTH	6,891	5.79	\$4.62		-		-
14.5 lbs	29.00 lbs	774	0.60 oz	Red Gold 33% Fancy Ketchup 2 / 1.5 gal. Dispenser Pouch Pack**	72940-11563	REDY57D	6,563	6.08	\$4.86		-		-
14.5 lbs	43.50 lbs	1,161	0.60 oz	Red Gold 33% Fancy Ketchup 3 / 1.5 gal. Pouch Pack	72940-11562	REDY53H	4,337	9.20	\$7.35		-		-
64 oz	36.00 lbs	961	0.60 oz	Red Gold 33% Fancy Ketchup 9 / 64 oz Plastic Squeeze Bottle	72940-11564	REDYA64	5,473	7.29	\$5.82		-		-
1 oz	15.63 lbs	250	1.00 oz	Red Gold 33% Fancy Ketchup - 250 / 1 oz. Plastic Dunk Cups (Folds of Honor)	72940-74954	REDYA1Z	11,239	3.55	\$2.84		-		-
20 oz	7.5 lbs	200	0.60 oz	Huy Fong "Rooster" Original Sriracha Hot Chili Sauce Ketchup (No HFCS)- 6 / 20 oz Bottles	72940-11207	HUYW2RC06	22,542	1.77	\$1.41		-		-
Note: All Better Nutrition Made Simple Products Qualify for SY25/26 Cool School Café Program Points													
Visit www.k12tomatoes.com to download an EXCEL Version of this spreadsheet.													
										TOTAL ALL ITEMS (LBS.)			
										TOTAL ENTITLEMENT DOLLARS (\$)		\$	-

** Dispenser Program available by contacting your local foodservice broker.

*100332 = Totes of Tomato Paste / 1 Tote = 2,850 lbs of Paste / 1 truckload of 100332 = 14 Totes or 39900 lbs of Paste

The Pass Thru Value (PTV) or NOI (Net Off Invoice) discount amount has been determined based on the quantity of tomato paste in the products being offered under this program. 100332 values quoted for the SY2025/2026 were provided by FNS via the 11/1/2024 NMPA notification @ \$0.7987 per pound or \$31,868.13 per truckload of paste. The corresponding Pass Through Value Discount per case for each product is indicated above.



SCHOOL YEAR 2025/2026
General Information & Introduction Related to the USDA Commodity Processing Program
USDA WBSM Item Code 100332: Tomato Paste Totes

Value Pass-Through Options: NOI (Net Off Invoice), Indirect Sales Discount (Rebate / Refund / FFS with Restrictions) And Direct Sale School District Customers (Full TL or 1/2 TL Only)

Note 1: This program is being offered in this state under **limited terms and conditions, based on the applicable rules and guidelines of the governing state.** The Pass Thru Value Per Case amount is the value of the Donated Food in the case and the amount that the product will be discounted from the standard commercial bid price quoted by a commercial distributor when not invoiced directly by Red Gold under the Indirect Sale Discount Options.

Note 2: If the program is offered as a **REBATE/REFUND**, this discount can be obtained by filing for the applicable total discount on a monthly OR quarterly basis, with proof of delivery of qualified products. In addition, an automatic "ebate" program (i.e. electronic rebate) can be established with participating Distributors, utilizing Distributor Tracking Reports, to calculate refund amounts on qualified products listed in this document. Pounds will be deducted from the school account when the rebate check is issued.

Note 3: If the program is offered under a **FEE FOR SERVICE** arrangement, the school district's product will be shipped to their contracted warehouse and the invoice for the product will be sent directly to the school. Once Red Gold delivers the product to the warehouse, the responsibility for the product is assumed by the warehouse. Schools orders can be combined to meet full TL minimums to the warehouse and must be in minimum pallet quantities. A full truckload delivery is typically 44,000 lbs. Delivery points to no more than 1 destination per full truckload will be allowed unless a previous exception was granted in writing.

Note 4: If offered via **DIRECT SALE**, then the school must be able to take a minimum of 1/2 TL (22,000 lbs.) order delivered to the school warehouse, applicable 1/2 TL freight rate will be applied.

Note 5: USDA WBSM Item Code 100332 / Tomato Paste for bulk processing. The Pass Thru Value (PTV) discount amount has been determined based on the quantity of tomato paste in the products being offered under this program. Values quoted for the SY 2025 / 2026 are based on the FNS/NMPA e-mail of 11/01/24, referencing 100332 value @ \$.7988 per pound, or \$31,872.12 per truckload of paste. The corresponding Pass Through Value discount for each product is indicated on the calculator. It is determined based on the value multiplied by the Amount of Tomato Paste contained within each case.

Note 6: For your convenience, you can check the status of your USDA Donated Foods Balance of 100332 (Tomato Paste for Bulk Processing), by logging on to www.k12foodservice.com website with your username and password.

How to reach us

<p>RED GOLD, LLC. P.O. Box 83 Elwood, IN 46036 Toll Free (877) 748-9798 Extension 1630 www.k12tomatoes.com www.redgold.com/red-gold-company/foodservice/k-12-school-program</p>	<p>Todd Holmes, MBA, SNS Senior Regional Sales Manager - Education (K12) / Non-Commercial (610) 440-0508 tholmes@redgold.com</p>	<p>Laura Roberts Regional Sales Manager Education (K12) / Non-Commercial 765-557-5500 x 7028 lroberts@redgold.com</p>	<p>Renee Bowen Regional Sales / Business Dev. Manager - Education (K12) / Non-Commercial 765-557-5500 xt 7030 rbowen@redgold.com</p>
<p>Josh Chaffin Foodservice Sales Analyst - Operator Channel IN HQ: (877) 748-9798 Extension 1611 jchaffin@redgold.com</p>	<p>Danielle Meiring K12 Sales & Bid Coordinator IN HQ: (877) 748-9798 Extension 1209 dmeiring@redgold.com</p>	<p>Dan McCullough Regional Sales Manager Education (K12) / Non-Commercial 816-920-1203 dmcullough@redgold.com</p>	<p>Jodi Batten, SNS National Sales & Marketing Director - Education (K12) / Non-Commercial (512) 261-5060 jbatten@redgold.com</p>

Broker Contact Information

<p>Name: Company:</p>	<p>Address: City/State/Zip Email:</p>	<p>Phone: Other: Fax:</p>
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